



ANDERSON COUNTY CHAMBER OF COMMERCE

WORKING FOR BUSINESS SINCE 1932

August 2015

Vol. 15, No. 8

QUARTERLY LUNCHEON *“SEC Football - On the Field”*

The Anderson County Chamber of Commerce is proud to welcome featured speaker Rocky Goode, to our Quarterly Networking Luncheon on Thurs., Sept. 17 11:30 a.m. – 1:00 p.m. at the Clinton Community Center, 101 S. Hicks St., Clinton. Goode will present “SEC Football- On The Field”, sharing the view from an Official’s perspective. He will include

stories of teams, coaches, players and other officials including incidents during games.

It's almost "Football Time in Tennessee"! Join us for this entertaining perspective on SEC football and gear up for the upcoming football season.

Rocky loves all sports and



played football for the University of Tennessee in the early 70's. He has been involved in football officiating for more than 40 years and served as a referee in the Southeastern Conference since 1990. He was also Crew Chief of SEC Referees and served as a Director, Vice President

and President of the Southeastern Conference Football Officials Association. He is currently a Replay Official with the SEC.

The public is invited to this informative luncheon. Tickets - \$25 for Chamber members - \$35 for guests - are available at the Chamber office or by visiting the Chamber's website www.andersoncountychamber.org.



JOB FAIR

August 4
3 – 7 p.m.

Anderson County
High School
130 Maverick Cr., Clinton
865-457-2559

Member Focus:

Stansberry Insurance – Steve and Kathy Stansberry

In 2014 Steve and Kathy Stansberry, lifelong residents of Anderson County, opened their own insurance office at 419 Eagle Bend Road in downtown Clinton. They have been joined by their daughter, Andrea Hensley, now a licensed agent. Stansberry Insurance is truly a family business.

Steve and Kathy have 23 years of combined insurance experience and pride themselves on always doing what is right for their clients. Their commitment to great customer service and long lasting relationships have been key to their success. They excel in supporting the self-employed and small business owners that otherwise have no insurance benefits.

Stansberry Insurance specializes in long term care insurance, short and long term disability insurance, life insurance, fixed annuities, critical illness

and dental plans. In addition, they work with Seniors in finding the best fit for their Medicare coverage needs which includes Medicare Supplements, Medicare Advantage Plans and Medicare Prescription Drug Plans. Companies they represent include Mutual of Omaha, Humana, United Healthcare, Genworth and Transamerica just to name a few.

The Stansberrys have been a member of the Anderson County Chamber of Commerce for almost 10 years and Kathy has been actively involved with the ambassador program. Chamber seminars and networking events have been essential in growing their business and continue to keep them connected to the Anderson County community.

Please feel free to call Stansberry Insurance at 865-269-4861 for your life and health insurance needs.

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MEMBER SEMINAR

"How to Brand Your Business" Seminar

The Anderson County Chamber of Commerce welcomes Robby Richart and Nick Forrester, Titan Political Strategies who will present a seminar,

"How to Brand Your Business", scheduled for Wednesday, August 19, 11:30 a.m. – 12:30 p.m. at the Chamber office. Please feel free to bring your lunch.



The Seminar will deliver a brief presentation about brand development, followed by a fun question and answer session.

Some of the questions the Titan partners will help local businesses tackle during their discussion will be: *What do outsiders think of my business right now? What does my company's website convey? What should my company's message be? How much should I invest into a branding campaign? What are realistic expectations and timelines for increased profits if I brand or rebrand my business?*

The Titan founding partners will also answer any additional questions about branding, advertising or marketing attendees may have.

Before shifting his focus to advertising and marketing for Titan's business clients, Rob-

by Richart developed his skills through managing numerous political campaigns for over a decade. As a partner in Titan, Robby utilizes his unique knowledge of demographics, branding, targeted media, innovative messaging and copy writing to

build the most effective advertising campaigns for our clients.

Nick Forrester has 10 years of experience in the political, government and higher education arenas. As a partner in Titan, Nick utilizes his vast experience in budgets, business development and government relations to advise our clients in the most comprehensive ways possible. In addition to being a certified public administrator, Nick has his M.B.A. and served on the Roane County Commission from 2010 to 2014.

Free to Chamber members - \$10 for non-Chamber members.

Limited number of seats available. Reserve your space for this valuable presentation by Tuesday, August 18. Call the Chamber at 865-457-2559 or email accc@andersoncountychamber.org to reserve.

PARTNERS IN THE NEWS

Oak Ridge Associated Universities



managed Oak Ridge Institute for Science and Education has been named a Voluntary Protection Program Star site for the 11th consecutive year by the Department of Energy, which recognizes commitment to safety and health among employees.

Methodist Medical Center of Oak Ridge President Mike Belbeck



accepts the Silver Community Partner Plaque from Chamber President Rick Meredith.



Powell-Clinch Utility District President Rob Neil accepts the Silver Community Partner Plaque from Chamber President Rick Meredith.



Tennova North completed a \$4.4 million expansion project at North Knoxville Medical Center which includes

a interventional suite utilized by cardiologists, radiologists and vascular surgeons for both inpatient and outpatient procedures. The open house and ribbon cutting for the facility was held on June 30th at 2 p.m.

Tennova Healthcare has earned the Joint Commission's Gold Seal of Approval for Advanced Certification for Primary Stroke Centers at **North Knoxville Medical Center**. Tennova

Healthcare delivered 50 fully stocked first aid backpacks to marinas and community pools across a 17 county area to assist in quickly addressing minor injuries this summer.

MAG USA, Inc. has joined the Chamber as a Bronze Community Partner! Thank you MAG USA!



Denark Construction, Inc. has joined the Chamber as a Bronze Community Partner! Thank you Denark!



Rogers Group, Inc. has renewed their Chamber Community Partnership at the Bronze level! Thank you Rogers!



Welcome New Members!

Denark Construction, Inc.
Construction-Commercial/Industrial
 Grant Rosenberg
 1635 Western Ave.
 Knoxville, TN 37921
 (865) 637-1925
www.denark.com

GoodPoint, Inc.
Tourism/Attractions/Promotional Products
 John Innes
 P.O. Box 6675
 Oak Ridge, TN 37831
 (865) 254-5654
www.goodpointinc.com

Green McAdoo Cultural Center
Museum/Tourism/Attractions
 Marilyn Hayden
 101 School Street
 Clinton, TN 37716
 (865) 463-6500
www.greenmcadoo.org

One More Time Thrift & Game Room
Resale/Games
 Michele Martin
 139 S. Charles Seivers Blvd.
 Clinton, TN 37716
 (815) 409-0179

Scientific Sales, Inc.
Safety Supplies/Laboratory Supplies
 Katherine Bumgardner
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 (865) 483-9332
www.scisale.com

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 Canterbury of Oak Ridge
 Clinch River Yarn Company
 Deal's Small Engine
 Emert Construction
 ETHRA (Tennessee Career Center)
 H & H Body Shop
 H & T Enterprises, Inc.
 Irwin Construction
 Kramer Rayson, LLP
 MAG USA, Inc.
 M & W Auto Repair
 Ross the Boss, Inc.
 Second Harvest Food Bank of East TN.

Individuals
 Richard Batt
 Victoria Bowling
 Patsy Meredith
 Cliff Stephens

AUGUST Chamber Calendar

Monday, August 3 12 Noon RIBBON CUTTING Atomic City Computers 130 Randolph Rd. Oak Ridge 865-220-6002 Hot Dogs & Drinks	Friday, August 7 8 – 9:30 a.m. RIBBON CUTTING Titan Political Strategies Chamber office
Tuesday, August 4 3 – 7 p.m. JOB FAIR Anderson County High School	Tuesday, August 18 3:30 – 5 p.m. SEMINAR “Emergency Preparedness and Response in Your Business and Workplace” Nathan Sweet, Anderson County Emergency Medical Services Director and speakers TBA Sponsored by Tennova Healthcare Chamber Office Limited Seating RSVP to 865-457-2559
Thursday, August 6 8 – 9:30 a.m. COMMUNITY SERVICES COFFEE Chamber office	Wednesday, August 19 11:30 a.m. – 1:00 p.m. SEMINAR: “How to Brand your Business” Nick Forrester & Robbie Richart Titan Political Strategies Chamber Office Limited Seating RSVP to 865-457-2559
Thursday, August 6 9:30 – 10:30 a.m. SEMINAR “Fundraising for Non-Profits” Presented by J. R. Hertwig, Trademark Advertising Chamber office Limited Seating RSVP to 865-457-2559	

Thursday, August 20
8 – 9:30 a.m.
COFFEE
Harrison Construction Company Chamber Office

Friday, August 21
11:30 a.m. – 1:00 p.m.
QUARTERLY LUNCHEON
Rocky Goode, SEC Referee
“SEC on the Field”
Clinton Community Center
101 S. Hick St., Clinton
Tickets: \$25 Members
Non-Members \$35
RSVP to 865-457-2559

Tuesday, August 25
11:30 a.m. – 1:30 p.m.
SEMINAR
“Small Business Start-Up”
Jutta Bangs, TSBDC
Chamber office
Limited Seating
RSVP to 865-457-2559

Summer Safety Seminar Series

Sponsored by Tennova Healthcare

Tuesday, August 18
3:30 – 5:00 p.m.
Emergency Preparedness and Response in Your Business and Workplace

Tuesday, Sept. 15
3:30 – 5:00 p.m.
Active Shooter Preparedness in Your Business and Workplace
Limited Space
RSVP to 865-457-2559

Chamber Hosts Small Business Seminar

The Anderson County Chamber of Commerce in partnership with the Tennessee Small Business Development Center will host a free workshop for small business owners and entrepreneurs who want a better understanding of starting a new business. The TSBDC advises and assists entrepreneurs and small business owners in our area at no cost to them.

This free seminar will be held on Tuesday, August 25th, 2015, 11:30 a.m. – 1:30 p.m. at the Anderson County Chamber of Commerce office, 245 N. Main St., Ste., 200, Clinton, with Jutta Bangs, Director of the TSBDC center at Roane State Community College. The seminar discussion includes the forms of business organization, tax requirements, business licenses, business planning and financing options (including discussion about SBA loan guarantee programs).

Space is limited and advance registration is required. Reserve your space by contacting the Anderson County Chamber of Commerce, 865-457-2559 or email: accc@andersoncountychamber.org. To learn more about the TSBDC, please visit www.tsbdc.org.

Economic Indicators June

New Business Licenses Issued – 38
Building Permits Issued – 20
Unemployment – 5.8%

Coffee



Civis Mortgage

Mark Wilson, Civis Mortgage, hosted the Chamber coffee on Thursday, July 2 at the Chamber office. Guests enjoyed coffee, networking and door prizes. For more information about Civis Mortgage, reach out to Mark at 865-850-7628 or visit: <http://civismortgage.com>.

Coffee



Powell-Clinch

Powell-Clinch Utility District, a valued Chamber Silver Community Partner, hosted a joint Chamber Coffee on Thursday, July 16 for Anderson County, Campbell County and Rocky Top Chambers at their Rocky Top office. Powell-Clinch specialized in distribution of natural gas to Anderson & Campbell Counties, Retail Sales of Propane as well as natural gas and propane appliances. Visit Powell-Clinch at their 203 First Street Rocky Top location or visit: www.powellclinch.com.

Ribbon Cutting



Minuteman Press of Oak Ridge

Minuteman Press of Oak Ridge - David Fleming, Owner cuts the ribbon at the Grand Opening of Minuteman Press, 110 Bus Terminal Road in Oak Ridge. Chamber members from Anderson County and Oak Ridge Chambers of Commerce joined in the celebration.

Member Orientation



“How to Get the Most from Chamber Membership”

The Chamber hosted Member Orientation “How to Get the Most from Chamber Membership” for new and seasoned Chamber members on June 30. To gain the most from your membership plan to attend the next scheduled Member Orientation on September 29.

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Seminar



5 Behaviors of a Cohesive Team

Dr. Stacy Myers, President & Owner of Advanced Management, Inc., presented "The 5 Behaviors of a Cohesive Team" based on Patrick Lencioni's NYT best seller the Five Dysfunctions of a Team, at the Chamber office on Wednesday, July 15, to approximately 30 Chamber members. This informative, interactive seminar was extremely beneficial for employers and employees to encourage strong, productive teamwork. Dr. Myers may be reached at 865-483-9500 or visit the website: www.ami-tn.com.



Fire Safety

Chip Dooley, Owner of Life Safety Inspection, (pictured) explaining the different types of fire extinguishers and proper maintenance and usage. The panel also included Josh Waldo, Deputy Fire Chief, City of Oak Ridge Fire Department on fire prevention and safety in the workplace or place of business. Daniel Adams, Firefighter, Clinton Fire Department spoke on common hazards and useful methods to prevent fires in the home.

Seminar



LBMC

Andy Lowe with Lattimore Black Morgan & Cain presented a seminar on the valuation of your business to a packed house. Thank you Andy and LBMC!



The Anderson County Chamber of Commerce welcomed Dr. Robert B. Snyder, Medical Director for the Division of Workers' Compensation and Jeff Francis, Assistant Administrator Workers' Compensation Division, Tennessee Department of Labor and Workforce Development. A reception and tour of the Goff Medical Sciences Building conducted by Owen Driskill, Coordinator of News, Marketing and Public Relations for Roane State Community College. The tour was followed by the presentation "Overview of Tennessee Workers' Compensation—2015". Attendees were made aware of the major components of the recently implemented Tennessee workers' compensation reforms that are important for medical providers and their staffs to know and the differences from current law. The effective date(s), the impact these reforms on the delivery of medical care to injured workers and the new definition of injury and causation standard in determining work-relatedness. Practical tips were presented for making Utilization Review more efficient and less time consuming. Also included in the presentation, the make-up and structure of the new Court of Workers' Compensation and the make-up and structure of the new Workers' Compensation Court of Appeals and their impact on medical providers. The session concluded with an opportunity for Questions and Answers.

The Anderson County Chamber of Commerce would like to thank Roane State Community College and Methodist Medical Center for their partnership and generous support of this event.

Seminar

Nelson Appointed to State Rehabilitation Council

Norm Nelson, Membership Development Executive with the Anderson County Chamber of Commerce has been appointed to the State Rehabilitation Council of Tennessee by Governor Bill Haslam.

Norm has served people with cognitive and developmental disabilities for over twenty years in several capacities. Prior to joining the staff at the Anderson County Chamber, he was Supported Employment Coordinator at a not-for-profit agency, assisting people with disabilities through business development, employment readiness and placement, while helping employers create a more diverse workforce and workplace accommodations. In May 2013, Norm was recognized by the ARC of Anderson County and received their Dove Award for Outstanding Community Service.

Before his family's move to Tennessee, Norm served as an Employment Services Supervisor with the Shasta County Department of Human Services, Opportunity Center in Redding, California. In 2005, he was chosen from over 500 department employees and was awarded the "Director's Award of Excellence" for exemplary service and dedication.

"I am very pleased to be appointed to the State Rehabilitation Council" said Nelson "it is an honor to serve the residents of Tennessee in beginning or resuming employment, while promoting diversity in the workforce as we experience a time of business and manufacturing growth statewide".

Serving all citizens of Tennessee, the mission of the State Rehabilitation Council of Tennessee is to

advise, evaluate and partner with the public vocational rehabilitation program in support of improving access to employment and promoting a diverse workforce statewide. The State Rehabilitation Council of Tennessee envisions a statewide workforce that values disability and diversity and is committed to full participation of its citizens. The State Rehabilitation Council (SRC) works in partnership with the Department of Human Services' Division of Rehabilitation Services (DRS) to maximize employment and independent living for Tennesseans with disabilities. The SRC advocates for the Vocational Rehabilitation (VR) program as well advises DRS on issues facing consumers of the VR program. The SRC acts as a voice of the consumer and other stakeholders in the VR program.





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New Buy Local Participant

The Anderson County Chamber of Commerce Business Development Council welcomes **Atomic City Computers**, 130 Randolph Road, Oak Ridge to the "Buy Local Stay Local" program. For a complete listing of "Buy Local" participants and their discount offers, call the Chamber office at 457-2559 or visit:

www.andersoncountychamber.org.

The mission of the Business Development Council is to establish programs to encourage entrepreneurship and maintain existing retail/commercial businesses. Interested in participating in the Buy Local program or the Business/Retail Council? Contact the Chamber at 457-2559.



Post Your Employment Needs!

Are you hiring? The Anderson County Chamber of Commerce will list your Job Opening for free on the Job Postings page on our website. Please send the details to janet@andersoncountychamber.org or fax to 865-463-7480.



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MEMBERS IN THE NEWS

Pugh CPAs founder **Will Pugh**, has been awarded CPA of the Year by the Knoxville Chapter of Certified Public Accountants.

Tony Thompson has joined **Pinnacle Financial Partners** as senior vice president and area manager of client services and **Renda Burkhart** has joined the board of directors.

Roane State Community College is one of 16 community and technical colleges selected, this year, into the Achieving the Dream National Reform Network. Faculty, staff, and administrators from **Roane State** participated in the 2015 Achieving the Dream Kickoff Institute in Cincinnati June 23-25. Roane State Community College's physical therapist assistant (PTA) program has received a donation from the Foundation for Geriatric Education to help purchase equipment. They also were recently selected as a designated Center for Academic Excellence in Geospatial Sciences, working in conjunction with the **Oak Ridge Associated Universities**.

The **City of Norris** has been awarded the Certificate of Achievement for Excellence in Financial Reporting by the Government Finance Officers Association of the United States and Canada for its comprehensive annual financial report (CAFR). The Certificate of Achievement is the highest form of recognition in the area of governmental accounting and financial reporting,

and its attainment represents a significant accomplishment by a government and its management. An Award of Financial Report Achievement has been awarded to City Recorder/Finance Director **Janet Parks** as the person primarily responsible for preparing the award winning CAFR.

Stephanie Wells, Director of the **Anderson County Tourism Council**, is the recipient of the 2015 Chuck Davis Tourism Award, announced by the Middle East Tennessee Tourism Council.

William Knight Insurance Agency of Knoxville has been named the 2014 Diamond Achiever by Frankenmuth Insurance. The agency has also been named a Preferred Plus Partner for 2015, a designation awarded to the top 5 percent of independent agencies representing the insurance company.

All Occasions Catering announces **Lindsey Brackens** has joined the firm as an event producer.

McNeeley Family Physicians announces the addition of **Tom Terrell, MD**, Board Certified in Family Medicine and Sports Medicine.

Aid to Distressed Families of Appalachian Counties, Museum of Appalachia and Norris Middle School have been announced as recipients of the 2015 Norris Area Community Foundation Grants Program receiving \$2,000 each.

Agent **David Erb** of **Allstate-The Erb Agency** has been designated an Allstate Premier Agency for 2015.

UT Haslam College of Business students have won the regional Society for Human Resource Management case competition for the third time. The undergraduate team included **McCall Beckler, Sarah Norris, Catherine Hawkins, Evan Corlew** and **Shea Lowe**. **Debbie Mackey** served as the team's adviser. UT's graduate team placed fourth in the region.

The Museum of Appalachia placed 2nd in the state on the "Only In Your State" website for "Epic Fireworks Shows In Tennessee That Will Blow You Away This Year." The site said, "Celebration and Anvil Shoot – Norris: If you're looking for a traditional kind of celebration, then Norris is your place of places. The small town vibe is the neatest, plus it's kind of neat to sling around an anvil – let's all be honest here."

Clinch River Yarn Company is celebrating 6 years in business! Congratulations!!

Mike Arms has been named one of the Corridor Champions by the Tennessee Valley Corridor. He is a senior partner with **Tennessee Strategies**.

Jonathan Sitzler has joined the **Department of Energy's Oak Ridge office** as director of the Facilities,



Information and Reservation Management Division in the office of the assistant manager.

ASAP of Anderson County sent Youth Coalition members from Clinton, Anderson County and Oak Ridge High Schools to the Tennessee Teen Institute, a five-day youth leadership and prevention camp sponsored by the Jackson Area Council on Alcoholism and Drug Dependency, where they joined over 400 youth leaders at the 29th year of the program.

CASA of the Tennessee Heartland has named **Edward Harrison** as their new executive director.

Alan Tennant has been appointed the director of the Joint Institute for Neutron Sciences at the Department of Energy's **Oak Ridge National Laboratory** which is a partnership between ORNL and UT, Knoxville. Three of **Oak Ridge National Laboratory's** most productive researchers – **Nancy Dudney, Lonnie Love** and **David Radford** – have been named Corporate Fellows at the Lab.

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and **Oak Ridge Associated Universities** were 2015 Three-Star EPEAT Purchaser Award Winners which awards companies through a program recognizing excellence in the green procurement of electronics by The Green Electronics Council.

Anderson County Schools is set to receive more than \$2.2 million in funding over the next five years to plan and implement the AWARE initiative. Advancing Wellness and Resilience in Education (AWARE) aims to expand youth access to mental health resources and promote resilience and positive behavioral functioning among school-age youth to keep youth in school and out of the juvenile justice system. Kim Guinn is director of the AWARE Initiative.

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